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Don't Sound Like a Telemarketer. Effective telemarketers sound comfortable and relaxed and use natural language. Play the Numbers Game. There's no getting away from it. Assuming that prospects don't simply walk up to your door and... Planning is Everything. Yes, it's that simple. Preparation is ...

~~10 Telemarketing Tips for Beginners~~

12 Telemarketing Tips: How To Become A Pro Overnight 1. Stock Up On Vitals (i.e. No Excuses). One of the hardest parts of cold calling is staying focused and resisting the... 2. First Impressions. Once you're on the phone, you have between five and 30 seconds to make an impression. Once you've... 3. ...

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Telemarketing is still an important route to market for many SMEs and even large corporations. It makes sense, therefore, to ensure you follow the best telemarketing tips and advice to make the most out of your calling. Below are our Top 50 Do's and Don'ts of Successful Telemarketing.

~~Telemarketing Tips 50 Do's and 50 Don'ts~~

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On the other hand, a blueprint provides a call structure with "check points" along the route. As part of this approach a telesales agent should first complete pre-call planning, ensuring that they have clear call objectives, understand what they are selling and why the customer would have a need for the proposition, and helping them to maintain a positive attitude!

~~25 Tips to Make Your Telesales People More Productive~~

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